

Gulf Warehousing Company (Q.S.C.)

**UNAUDITED INTERIM CONDENSED
CONSOLIDATED FINANCIAL STATEMENTS**

30 JUNE 2011

REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF GULF WAREHOUSING COMPANY (Q.S.C.)

Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of Gulf Warehousing Company (Q.S.C.) (the “Company”) and its subsidiaries (the “Group”) as at 30 June 2011, comprising of the interim consolidated statement of financial position as at 30 June 2011 and the related interim consolidated statements of income, comprehensive income, cash flows and changes in equity for the six-month period then ended and the related explanatory information. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standard 34 - *Interim Financial Reporting* (“IAS 34”). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*”. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing. Consequently, it does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Ziad Nader
of Ernst & Young
Auditor's Registration No: 258

Date: 20 July 2011
Doha

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF INCOME

For the six months ended 30 June 2011

| | Notes | Six months ended | |
|---|-------|-----------------------------------|-----------------------------------|
| | | 30 June 2011 QR (Unaudited) | 30 June 2010 QR (Unaudited) |
| Revenue | 5 | 191,455,275 | 42,951,611 |
| Direct costs | 6 | (136,926,637) | (26,953,690) |
| GROSS PROFIT | | 54,528,638 | 15,997,921 |
| Other income | | - | 46,662 |
| Finance income | | 1,095,490 | 1,332,299 |
| Gain on disposal of property, plant and equipment | | 70,270 | 614,576 |
| Staff costs | | (11,341,088) | (4,306,829) |
| General and administration expenses | | (7,897,418) | (3,975,566) |
| Finance costs | | (3,322,252) | (2,297,110) |
| Amortization of intangible assets | 8 | (1,678,000) | - |
| Net impairment loss on trade receivables | 9 | (1,200,000) | - |
| PROFIT FOR THE PERIOD | | 30,255,640 | 7,411,953 |
| Attributable to: | | | |
| Owners of the parent | | 30,537,751 | 7,411,953 |
| Non-controlling interest | | (282,111) | - |
| | | 30,255,640 | 7,411,953 |
| BASIC AND DILUTED EARNINGS PER SHARE | 14 | 0.77 | 0.30 |
| (Attributable to owners of the parent) | | | |
| (Expressed in QR per share) | | | |

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2011

| | <i>Six months ended</i> | |
|--|--------------------------|---------------------------|
| | <i>30 June</i> | <i>30 June</i> |
| | <i>2011</i> | <i>2010</i> |
| | <i>QR</i> | <i>QR</i> |
| | <i>(Unaudited)</i> | <i>(Unaudited)</i> |
| Profit for the period | <u>30,255,640</u> | <u>7,411,953</u> |
| Net gain (loss) on revaluation of available for sale investments | <u>404,049</u> | <u>(1,983,961)</u> |
| Other comprehensive income (loss) for the period | <u>404,049</u> | <u>(1,983,961)</u> |
| Total comprehensive income for the period | <u>30,659,689</u> | <u>5,427,992</u> |
| Attributable to: | | |
| Owners of the parent | <u>30,941,800</u> | <u>5,427,992</u> |
| Non controlling interests | <u>(282,111)</u> | <u>-</u> |
| | <u>30,659,689</u> | <u>5,427,992</u> |

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2011

| | <i>Notes</i> | 30 June 2011 QR (Unaudited) | 31 December 2010 QR (Audited) |
|---|--------------|--|--|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 7 | 585,767,958 | 418,842,008 |
| Leasehold property | | 1,265,282 | - |
| Investment properties | | 77,438,881 | 41,741,015 |
| Intangible assets | 8 | 82,222,000 | - |
| Goodwill | 3 | 77,403,716 | - |
| Available-for-sale investments | | 2,974,033 | 2,569,984 |
| | | <u>827,071,870</u> | <u>463,153,007</u> |
| Current assets | | | |
| Inventories | | 4,582,782 | 1,200,223 |
| Trade and other receivables | 9 | 175,796,213 | 47,577,533 |
| Bank balances and cash | | 78,879,924 | 96,877,607 |
| | | <u>259,258,919</u> | <u>145,655,363</u> |
| TOTAL ASSETS | | <u>1,086,330,789</u> | <u>608,808,370</u> |
| EQUITY AND LIABILITIES | | | |
| Attributable to owners of the parent | | | |
| Share capital | 10 | 396,341,460 | 250,000,000 |
| Legal reserve | | 221,354,861 | 67,696,321 |
| Cumulative changes in fair value | | 152,083 | (251,966) |
| Retained earnings | | 37,008,860 | 31,471,109 |
| | | <u>654,857,264</u> | <u>348,915,464</u> |
| Non-controlling interests | | <u>697,889</u> | <u>-</u> |
| Total equity | | <u>655,555,153</u> | <u>348,915,464</u> |

Continued.....

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

At 30 June 2011

| | <i>Notes</i> | 30 June 2011 QR (Unaudited) | 31 December 2010 QR (Audited) |
|---------------------------------------|--------------|--|--|
| Non-current liabilities | | | |
| Interest bearing loans and borrowings | 12 | 257,861,708 | 189,278,196 |
| Employees' end of service benefits | | <u>7,285,869</u> | <u>1,595,469</u> |
| | | <u>265,147,577</u> | <u>190,873,665</u> |
| Current liabilities | | | |
| Trade payables and accruals | 13 | 77,242,221 | 21,997,271 |
| Interest bearing loans and borrowings | 12 | 66,211,286 | 29,956,082 |
| Retention payable | | <u>22,174,552</u> | <u>17,065,888</u> |
| | | <u>165,628,059</u> | <u>69,019,241</u> |
| Total liabilities | | <u>430,775,636</u> | <u>259,892,906</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>1,086,330,789</u> | <u>608,808,370</u> |

.....
 Mohamed Ismail Al Emadi
 Chairman

.....
 Ranjeev Menon
 Chief Executive Officer

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2011

| | <i>Six months ended</i> | |
|---|---------------------------------|---------------------------------|
| | <i>30 June 2011</i> | <i>30 June 2010</i> |
| <i>Notes</i> | QR <i>(Unaudited)</i> | QR <i>(Unaudited)</i> |
| OPERATING ACTIVITIES | | |
| Profit for the period | 30,255,640 | 7,411,953 |
| Adjustments for: | | |
| Depreciation and amortisation | 17,371,762 | 10,894,482 |
| Amortization of intangible assets | 1,678,000 | - |
| Finance costs | 3,322,252 | 2,297,110 |
| Gain on disposal of property, plant and equipment | (70,270) | (614,576) |
| Allowance for impairment of accounts receivable | 1,200,000 | - |
| Provision for employees' end of service benefits | 1,198,767 | 134,666 |
| Finance income | (1,095,490) | (1,332,299) |
| Operating cash flows before working capital changes | 53,860,661 | 18,791,336 |
| Working capital changes: | | |
| Inventories | (3,130,185) | 31,115 |
| Trade and other receivables | (13,409,749) | (3,593,773) |
| Trade payables and accruals | 29,244,686 | 6,852,758 |
| Retention payable | 5,108,664 | 5,362,057 |
| Cash from operations | 71,674,077 | 27,443,493 |
| Finance costs paid | (3,322,252) | (2,297,110) |
| Employees' end of service benefits paid | (152,440) | - |
| Net cash from operating activities | 68,199,385 | 25,146,383 |
| INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (99,275,395) | (63,910,730) |
| Proceeds from disposal of property, plant and equipment | 230,000 | 3,650,083 |
| Acquisition of subsidiary, net of cash acquired | (26,665,879) | - |
| Finance income received | 1,095,490 | 25,329 |
| Net cash used in investing activities | (124,615,784) | (60,235,318) |
| FINANCING ACTIVITIES | | |
| Net movement in interest bearing loans and borrowings | 62,438,716 | 46,227,911 |
| Contribution from non-controlling interests | 980,000 | - |
| Dividends paid to shareholders of the parent | (25,000,000) | - |
| Net cash from financing activities | 38,418,716 | 46,227,911 |
| (DECREASE) INCREASE IN BANK BALANCES AND CASH | (17,997,683) | 11,138,976 |
| Bank balances and cash at 1 January | 96,877,607 | 55,725,076 |
| BANK BALANCES AND CASH AT 30 JUNE | 78,879,924 | 66,864,052 |

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Six Months Ended 30 June 2011

| | <i>Attributable to owners of the parent</i> | | | | <i>Non-controlling interests</i> | <i>Total equity</i> | |
|--|---|----------------------|--|---------------------------|----------------------------------|---------------------|--------------------|
| | <i>Share capital</i> | <i>Legal reserve</i> | <i>Cumulative changes in fair values</i> | <i>Accumulated losses</i> | | | |
| | <i>QR</i> | <i>QR</i> | <i>QR</i> | <i>QR</i> | | | |
| At 1 January 2010 | 250,000,000 | 62,595,564 | (647,643) | (13,160,514) | 298,787,407 | - | 298,787,407 |
| Profit for the period | - | - | - | 7,411,953 | 7,411,953 | - | 7,411,953 |
| Other comprehensive loss for the period | - | - | (1,983,961) | - | (1,983,961) | - | (1,983,961) |
| Total comprehensive income for the period | - | - | (1,983,961) | 7,411,953 | 5,427,992 | - | 5,427,992 |
| Balance at 30 June 2010 (<i>Unaudited</i>) | <u>250,000,000</u> | <u>62,595,564</u> | <u>(2,631,604)</u> | <u>(5,748,561)</u> | <u>304,215,399</u> | <u>-</u> | <u>304,215,399</u> |

| | <i>Attributable to owners of the parent</i> | | | | <i>Non-controlling interests</i> | <i>Total equity</i> | |
|---|---|---------------------------|--|--------------------------|----------------------------------|-----------------------|---------------------------|
| | <i>Share capital</i> | <i>Legal reserve</i> | <i>Cumulative changes in fair values</i> | <i>Retained earnings</i> | | | |
| | <i>QR</i> | <i>QR</i> | <i>QR</i> | <i>QR</i> | | | |
| At 1 January 2011 | 250,000,000 | 67,696,321 | (251,966) | 31,471,109 | 348,915,464 | - | 348,915,464 |
| Profit for the period | - | - | - | 30,537,751 | 30,537,751 | (282,111) | 30,255,640 |
| Other comprehensive income for the period | - | - | 404,049 | - | 404,049 | - | 404,049 |
| Total comprehensive income for the period | - | - | 404,049 | 30,537,751 | 30,941,800 | (282,111) | 30,659,689 |
| Issue of share capital (Note 10) | 146,341,460 | 153,658,540 | - | - | 300,000,000 | - | 300,000,000 |
| Dividends paid (Note 11) | - | - | - | (25,000,000) | (25,000,000) | - | (25,000,000) |
| Contribution from non-controlling interests | - | - | - | - | - | 980,000 | 980,000 |
| Balance at 30 June 2011 (<i>Unaudited</i>) | <u>396,341,460</u> | <u>221,354,861</u> | <u>152,083</u> | <u>37,008,860</u> | <u>654,857,264</u> | <u>697,889</u> | <u>655,555,153</u> |

The attached notes 1 to 14 form part of these interim condensed consolidated financial statements.

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 June 2011

1 ACTIVITIES

Gulf Warehousing Company (Q.S.C.) (the "Company") is a public shareholding company incorporated in the State of Qatar under commercial registration number 27386. The Company together with its subsidiaries (the "Group") specializes in providing set-up, establishment, and management of all types of warehouses for storage, freight forwarding and other ancillary services. The Company is listed at Qatar Exchange.

The interim condensed consolidated financial statements of the Group for the six-month period ended 30 June 2011 were authorised for issue by the Board of Directors on 20 July 2011.

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

The interim condensed consolidated financial statements for the six months ended 30 June 2011 have been prepared in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

The interim condensed consolidated financial statements are prepared in Qatar Riyals (QR), which is the Group's functional and presentation currency.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2010. The results for the six months ended 30 June 2011 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2011.

Basis of consolidation

The interim condensed consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 30 June 2011.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continues to be consolidated until the date that such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting principles.

The interim condensed consolidated financial statements incorporate the financial statements of the below subsidiaries:

| <i>Name of subsidiary</i> | <i>Country of incorporation</i> | <i>Principal activities</i> | <i>Group effective shareholding % 30 June 2011</i> |
|-----------------------------------|---------------------------------|---|--|
| Agility W.L.L | Qatar | Logistics and transportation | 100% |
| GWC Special Projects WLL | Qatar | Transportation | 100% |
| PWC Special Co WLL | Qatar | Investing in special projects | 100% |
| Imdad Group Logistic Services WLL | Qatar | Trading in food stuff and other consumables | 51% |

Transactions eliminated on consolidation

All material inter-group balances and transactions, and any unrealised gains arising from intra-group transactions are eliminated in preparing the interim condensed consolidated financial statements.

Non controlling interests

Non controlling interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Group and are presented separately in the consolidated income statement and within equity in the consolidated statement of financial position, separately from parent shareholders' equity. Acquisitions of non controlling interests are accounted for using the parent entity extension method, whereby, the difference between the consideration and the fair value of the share of the net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired (i.e. a discount on acquisition) is recognized directly in the income statement in the year of acquisition.

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Significant accounting policies

The accounting policies and methods of computation adopted in the preparation of the interim condensed consolidated financial statements are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2010, except as noted below:

During the period, the Group has adopted the following standards effective for the annual periods beginning on or after 1 January 2011.

IAS 24, 'Related Party Disclosures (Revised)'

The definition of a related party has been clarified to simplify the identification of related party relationships, particularly in relation to significant influence and joint control. A partial exemption from the disclosures has been included for government-related entities. For these entities, the general disclosure requirements of IAS 24 will not apply. Instead, alternative disclosures have been included, requiring: (a) The name of the government and the nature of its relationship with the reporting entity (b) The nature and amount of individually significant transactions (c) A qualitative or quantitative indication of the extent of other transactions that are collectively significant. This amendment did not give rise to any changes to the Group's financial statements.

Improvements to IFRS (issued May 2010)

'Improvements to IFRS' comprise amendments that result in accounting changes for presentation, recognition or measurement purposes, as well as terminology or editorial amendments related to a variety of individual IFRS standards. Most of the amendments are effective for annual periods beginning on or after 1 January 2011, with earlier application permitted. No material changes to accounting policies are expected as a result of these amendments.

The following interpretations became effective in 2011, but were not relevant for the Group's operations:

| | |
|----------|--|
| IAS 12 | Income Taxes – Tax recovery of underlying assets (Amendment) |
| IAS 32 | Financial Instruments: Presentation - Classification of rights issues (Amendment) |
| IFRS 1 | First-time adoption – Severe hyperinflation and removal of fixed dates for first-time adopters (Amendment) |
| IFRIC 14 | Prepayments of a Minimum Funding Requirement (Amendment) |
| IFRIC 19 | Extinguishing Financial Liabilities with Equity Instruments |

The Group is currently evaluating the impact of the following new IFRS which are effective from 1 January 2013:

| | |
|---------|---|
| IFRS 10 | Consolidated Financial Statements |
| IFRS 11 | Joint Arrangements |
| IFRS 12 | Disclosure of Interests in Other Entities |
| IFRS 13 | Fair Value Measurement |

Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of the business combination is measured as the aggregate of the fair values (at the date of exchange) of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 Business Combinations are recognised at their fair values at the acquisition date.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities recognised. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated statement of income. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units, or groups of cash generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Business combinations and goodwill (continued)

Impairment is determined for goodwill by assessing the recoverable amount of the cash-generating unit (or group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount of the cash-generating unit (group of cash-generating units) to which goodwill has been allocated, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Where goodwill forms part of a cash-generating unit (group of cash generating units) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

When subsidiaries are sold, the difference between the selling price and the net assets plus cumulative translation differences and goodwill is recognised in the consolidated statement of income. The interest of non controlling shareholders in the acquiree is initially measured at the non-controlling interests proportion of the net fair value of the assets, liabilities and contingent liabilities recognised.

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 June 2011

3 BUSINESS COMBINATION

Acquisition of Agility W.L.L.

On 1 January 2011, the Group acquired 100 % shares of Agility W.L.L. (“Acquiree”), a limited liability company incorporated in the State of Qatar. The Company is engaged in the activities of warehouse storage handling, freight forwarding, transportation, customs clearance and relocation services. The Group has obtained control over the Subsidiary in accordance with the acquisition agreement effective from 1 January 2011.

The provisional fair value of the identifiable assets and liabilities of the above subsidiary immediately prior to the acquisition and the computation of goodwill and intangible assets are detailed below:

| Assets | <i>Carrying amounts immediately prior to the acquisition QR</i> | <i>Provisional fair value recognised on acquisition date QR</i> |
|---|---|---|
| Property, plant and equipment | 71,875,181 | 85,147,067 |
| Leasehold property | 1,300,262 | 1,300,262 |
| Intangible assets (<i>Note a</i>) | - | 83,900,000 |
| Investment property | 25,259,000 | 35,697,866 |
| Goodwill | 4,183,800 | - |
| Advance to affiliates | 1,020,000 | 1,020,000 |
| Inventories | 252,374 | 252,374 |
| Trade and other receivables | 96,836,902 | 96,836,901 |
| Other short term assets | 6,000,581 | 6,000,581 |
| Bank balances and cash | 12,151,449 | 12,151,449 |
| | <u>218,879,549</u> | <u>322,306,500</u> |
| Liabilities | | |
| Employees’ end of service benefits | 4,644,073 | 4,644,073 |
| Loans and borrowings | 42,400,000 | 42,400,000 |
| Trade payables and accruals | 10,636,021 | 10,636,021 |
| Other short term liabilities | 9,738,015 | 15,364,243 |
| | <u>67,418,109</u> | <u>73,044,337</u> |
| Net assets acquired at fair values (provisional) | | <u>249,262,163</u> |
| Less: Cost of business combination (<i>Note b</i>) | | <u>326,665,879</u> |
| Goodwill on acquisition (<i>Note a</i>) | | <u>77,403,716</u> |

Notes:

- (a) Due to the recent date of acquisition, the Group has not yet finalized the Purchase Price Allocation (PPA) to identify separately the intangible assets and goodwill of the acquisition. This will be finalized in due course, within the stipulated time frame. The amortization of intangible assets is based on provisional purchase price allocation performed at the end of the reporting period. The Group will recognize any adjustment to those provisional values as a result of completing the initial accounting within twelve months of the date of the acquisition, with effect from the acquisition date. Based on provisional purchase price allocation as of 30 June 2011, derived values of intangible assets of QR 83.9 million and a goodwill of QR 77.4 million is included in the value paid for the acquisition of 100% shares of Agility WLL. Intangible assets will be amortized within the useful life of 25 years.

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2011

3 BUSINESS COMBINATION (continued)

(b)

Cost of business combination:

| | | |
|--|------------|--------------------|
| Issue of 14,634,146 fully paid up ordinary shares of the Company | 14,634,146 | |
| <i>Multiplied</i> by the issue price | @ QR 20.50 | 299,999,993 |
| Rounding off adjustment | | 7 |
| Total value of issued shares | | 300,000,000 |
| Cash consideration | | 16,065,879 |
| Settlement of loans obtained by acquiree | | 10,600,000 |
| Total cost of business combination | | 326,665,879 |

4 SEGMENT INFORMATION

For management purposes, the Group is divided into three operating segments which are based on business lines, as follows:

- Logistic operations segment includes storage, handling, packing and transportation;
- Freight forwarding segment includes freight services through land, air and sea;
- Others includes trading;

Management monitors the operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

The following table presents revenue and profit information regarding the Group's operating segment for the six months ended 30 June 2011 and 2010, respectively.

Six months ended 30

June 2011
(Unaudited)

| | <i>Logistic operations</i> <i>QR</i> | <i>Freight forwarding</i> <i>QR</i> | <i>Others</i> <i>QR</i> | <i>Unallocated</i> <i>QR</i> | <i>Total</i> <i>QR</i> |
|-----------------------|---|--|----------------------------|---------------------------------|---------------------------|
| Segment revenue | <u>116,664,204</u> | <u>68,424,417</u> | <u>6,366,654</u> | - | <u>191,455,275</u> |
| Segment profit (loss) | <u>22,857,612</u> | <u>6,808,005</u> | <u>(575,738)</u> | <u>1,165,761</u> | <u>30,255,640</u> |

Six months ended 30
June 2010
(Unaudited)

| | <i>Logistic operations</i> <i>QR</i> | <i>Freight forwarding</i> <i>QR</i> | <i>Others</i> <i>QR</i> | <i>Unallocated</i> <i>QR</i> | <i>Total</i> <i>QR</i> |
|-----------------|---|--|----------------------------|---------------------------------|---------------------------|
| Segment revenue | <u>39,919,718</u> | <u>3,031,893</u> | - | - | <u>42,951,611</u> |
| Segment profit | <u>5,363,407</u> | <u>60,638</u> | - | <u>1,987,908</u> | <u>7,411,953</u> |

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 June 2011

4 SEGMENT INFORMATION (continued)

The following table presents segment assets of the Group's operating segments as at 30 June 2011 and 31 December 2010:

| | <i>Logistic operations QR</i> | <i>Freight forwarding QR</i> | <i>Others QR</i> | <i>Unallocated QR</i> | <i>Total QR</i> |
|--|---------------------------------------|--------------------------------------|--------------------------|---------------------------|-----------------------------|
| Segment assets | | | | | |
| At 30 June 2011 (Unaudited) | <u>955,565,126</u> | <u>96,468,609</u> | <u>12,538,954</u> | <u>21,758,100</u> | <u>1,086,330,789</u> |
| At 31 December 2010 (Audited) | <u>604,730,406</u> | <u>1,401,739</u> | <u>-</u> | <u>2,676,225</u> | <u>608,808,370</u> |

5 REVENUE

| | <i>30 June 2011 QR (Unaudited)</i> | <i>30 June 2010 QR (Unaudited)</i> |
|---------------------|--|--|
| Logistic operations | 116,664,204 | 39,919,718 |
| Freight forwarding | 68,424,417 | 3,031,893 |
| Others | 6,366,654 | - |
| | <u>191,455,275</u> | <u>42,951,611</u> |

6 DIRECT COSTS

| | <i>30 June 2011 QR (Unaudited)</i> | <i>30 June 2010 QR (Unaudited)</i> |
|------------------------------|--|--|
| Freight forwarding charges | 52,402,793 | 2,968,627 |
| Staff costs | 28,499,252 | 4,558,003 |
| Depreciation | 15,878,955 | 10,185,889 |
| Warehouse revenue cost | 7,412,881 | 273,394 |
| Repairs and maintenance | 6,611,464 | 1,610,419 |
| Material purchases | 5,797,664 | - |
| Transport revenue cost | 5,051,085 | 376,680 |
| Rent | 4,627,120 | 602,850 |
| Fuel | 3,021,641 | 623,936 |
| Water and electricity | 1,468,424 | 600,269 |
| Insurance | 1,464,039 | 1,188,813 |
| Manpower subcontract charges | 692,493 | 3,472,386 |
| Others | 3,998,826 | 492,424 |
| | <u>136,926,637</u> | <u>26,953,690</u> |

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 June 2011

7 PROPERTY, PLANT AND EQUIPMENT

Acquisitions and disposals

During the six months ended 30 June 2011, the Group acquired assets with a cost of QR 99.2 million (31 December 2010: QR 189.3 million; 30 June 2010: QR 63.9 million). Assets with a net book value of QR 160 thousand was disposed by the Group during the six months ended 30 June 2011 (31 December 2010: QR 9 million; 30 June 2010: QR 1.8 million) resulting in a net gain of disposal amounted to QR 70 thousand (31 December 2010: QR 621 thousand; 30 June 2010: 614 thousand).

8 INTANGIBLE ASSETS

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|------------------------------------|--|--|
| At the beginning of the period | - | |
| Acquisition of subsidiary (Note 3) | 83,900,000 | - |
| Amortisation for the period | (1,678,000) | - |
| | <hr/> | <hr/> |
| At the end of the period | <u>82,222,000</u> | <u>-</u> |

9 TRADE AND OTHER RECEIVABLES

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|-------------------|--|--|
| Trade receivables | 117,603,467 | 15,900,162 |
| Advances paid | 34,399,941 | 22,135,479 |
| Prepayments | 12,066,570 | 1,127,742 |
| Accrued revenue | 3,209,002 | 7,208,227 |
| Other receivables | 8,517,233 | 1,205,923 |
| | <hr/> | <hr/> |
| | <u>175,796,213</u> | <u>47,577,533</u> |

At 30 June 2011, financial assets amounting to QR 2,390,667 were impaired (31 December 2010: QR 1,190,667).

Movements in the allowance for impairment of financial assets are as follows:

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|---------------------------------------|--|--|
| Balance at 1 January | 1,190,667 | 325,645 |
| Charge for the period/year | 1,200,000 | 866,010 |
| Written off during the period/year | - | (988) |
| | <hr/> | <hr/> |
| Balance at 30 June / 31 December 2010 | <u>2,390,667</u> | <u>1,190,667</u> |

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2011

10 SHARE CAPITAL

| | <i>30 June 2011 (Unaudited)</i> | <i>31 December 2010 (Audited)</i> |
|--|---|---|
| <i>Issued and paid up capital</i> (in Qatar Riyals) (Nominal value of ordinary shares QR 10 each) | <u>396,341,460</u> | <u>250,000,000</u> |
| Number of shares | <u>39,634,146</u> | <u>25,000,000</u> |

Note:

On 1 January 2011, the Company issued 14,634,146 new ordinary shares, with an issue price of QR 20.50 per share including a share premium of QR 10.50 per share in accordance with the acquisition agreement entered between the Company and Agility W.L.L. In accordance Article 154 of the Qatar Commercial Companies Law, the amount in excess of the nominal value of the share issue price has been included in the legal reserve of the Company.

11 DIVIDENDS PAID

A cash dividend of QR 1 per share relating to the year ended 31 December 2010 (2009: Nil), amounting to QR 25 million, was approved at the Annual General Assembly held on 14 February 2011.

12 INTEREST BEARING LOANS AND BORROWINGS

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|---------------------------------------|--|--|
| Interest bearing loans and borrowings | 375,986,744 | 264,841,049 |
| Less: Deferred financing cost | <u>(51,913,750)</u> | <u>(45,606,771)</u> |
| | <u>324,072,994</u> | <u>219,234,278</u> |

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|--|--|--|
| | 324,072,994 | 219,234,278 |

Presented in the consolidated statement of financial position as follows:

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|---------------------|--|--|
| Non-current portion | 257,861,708 | 189,278,196 |
| Current portion | <u>66,211,286</u> | <u>29,956,082</u> |
| | <u>324,072,994</u> | <u>219,234,278</u> |

During the period ended 30 June 2011, the Group borrowed QR 86.7 million (30 June 2010: QR 58.1 million). These loans have been obtained to finance the Logistics Village Qatar project (LVQ). These loans carry financing costs at commercial rates. These loans are secured against warehouse buildings located in LVQ project.

Gulf Warehousing Company (Q.S.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 June 2011

13 TRADE PAYABLES AND ACCRUALS

| | <i>30 June 2011 QR (Unaudited)</i> | <i>31 December 2010 QR (Audited)</i> |
|------------------|--|--|
| Trade payables | 25,675,197 | 4,829,012 |
| Accrued expenses | 10,195,853 | 9,308,927 |
| Deferred income | 6,653,487 | 1,500,000 |
| Other payables | 34,717,684 | 6,359,332 |
| | <u>77,242,221</u> | <u>21,997,271</u> |

14 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the period attributable to shareholders of the parent by the weighted average number of shares outstanding during the period.

There were no potentially dilutive shares outstanding at the any time during the period and, therefore, the dilutive earnings per share is equal to the basic earnings per share.

| | <i>30 June 2011 (Unaudited)</i> | <i>30 June 2010 (Unaudited)</i> |
|---|---|---|
| Net profit for the period attributable to owners of the parent (QR) | <u>30,537,751</u> | <u>7,411,953</u> |
| Weighted average number of shares | <u>39,634,146</u> | <u>25,000,000</u> |
| Basic and diluted earnings per share (QR) | <u>0.77</u> | <u>0.30</u> |

The weighted average numbers of shares have been calculated as follows:

| | <i>30 June 2011 QR (Unaudited)</i> | <i>30 June 2010 QR (Unaudited)</i> |
|--|--|--|
| Qualifying shares at the beginning of the period | 25,000,000 | 25,000,000 |
| Issue of new ordinary shares | <u>14,634,146</u> | <u>-</u> |
| Balance at end of the period | <u>39,634,146</u> | <u>25,000,000</u> |